

**APPENDIX C-1
INCENTIVE INFORMATION MAP FOR 2008 - 2009**

**Wisconsin Works (W-2) and Related Programs Contract
For the period January 1, 2008 through December 31, 2009**

INCENTIVE EARNINGS FOR THE 2006-2009 W-2 AND RELATED PROGRAMS CONTRACT

The incentive measures have been established as a way for W-2 Contract Agencies to earn fifteen percent (15%) of their services and service-related administrative funding allocations based on successful outcomes for the participants the agency serves.

The incentive earnings are reserved for large W-2 Contract Agencies whose Community Service Jobs (CSJ) caseload reaches one hundred (100) or more for the most recent three (3) consecutive months for which data is available prior to the start of the Contract Period and each calendar year thereafter during the Contract Period. This includes Case Management Agencies (CMA), Job Development and Placement Agencies (JDPA), and Balance of State (BOS) agencies.

The attached chart shows the five outcomes that will be measured for incentive earnings. Specific outcomes include:

- Job Entry Rate Equal to or Less than 180 Days;
- Job Entry Rate More than 180 Days;
- Wage at Job Entry;
- Success of Job Skills Training (only JDPA's and BOS); and
- Approval and Receipt of SSI/SSDI (only CMA's and BOS)

Job Entry Rate and Wage at Job Entry reports will be done as Quarterly Point in Time reports. Success of Job Skills Training and Approval and Receipt of SSI or SSDI Reports will be done as Quarterly Contract to Date reports.

Incentive Earnings will be transferred from the non-reimbursable contract codes for Administration and Services to the reimbursable contract codes for administration and services as outcomes are met, on a quarterly basis throughout the contract period.

Adjustments, case credits and zero case credits are not applicable for Incentive Measures. Agencies will receive reimbursable funding for each participant that meets the program outcomes as described in the information map up to their maximum allocation.

Note: The Department reserves the right to prospectively revise the outcome types or earning amounts at any time during the contract.

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<p>Job Entry Rate Equal to or Less than 180 Days</p>	<p>An individual served by the agency for which an eligible Entered Employment (EE) placement is recorded on WPEH in the Client Assistance for Reemployment and Economic Support (CARES) system.</p> <p>Success is measured by each W-2 individual who obtains an EE equal to or less than 180 days after the work program (WP) referral or transfer date, whose employment is expected to last 30 days or more, and who meets the following EE definition:</p> <ol style="list-style-type: none"> 1. an individual who is unemployed and, after referral or transfer to the work program subsystem in CARES, obtains unsubsidized employment that is expected to last 30 days or longer; or 2. an individual who is employed in unsubsidized employment and, after referral or transfer to the work program subsystem in CARES, obtains new employment that is expected to last 30 days or longer with higher gross wages. 	<p>All unduplicated W-2 cases that were referred to or transferred into a contract agency within the last 180 days and an eligible EE was recorded on WPEH in CARES with an employment start date equal to or less than 180 days from the referral or transfer date. Only EE's with a begin date of 1/1/08 or greater and entered within 90 days of the begin date of employment will be counted when calculating the credit.</p> <p>Individuals may only be counted in the Job Entry Rate (both less than and more than 180 days) once per calendar year and once per contract agency. If credit is given for an individual in the Job Entry Less than 180 Days they will not be eligible for the Job Entry credit for more than 180 days.</p> <p><u>Note:</u> Cases are unduplicated by contract agency by calendar year by EE length (<=180 or >180 days from referral).</p> <p>The first report will be available March 2008 and then every 3 months after.</p>	<p><u>Amounts</u></p> <p>BOS Agencies – \$500 CMA Agencies – \$500 JDPA Agencies – \$500</p>

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<p>Job Entry Rate More than 180 Days</p>	<p>An individual served by the agency for which an eligible Entered Employment (EE) placement is recorded on WPEH in the CARES system.</p> <p>Success is measured by each W-2 individual who obtains an EE more than 180 days after the work program (WP) referral or transfer date, whose employment is expected to last 30 days or more and who meets the following EE definition:</p> <ol style="list-style-type: none"> 1. an individual who is unemployed and, after referral or transfer to the work program subsystem in CARES, obtains unsubsidized employment that is expected to last 30 days or longer; or 2. an individual who is employed in unsubsidized employment and, after referral or transfer to the work program subsystem in CARES, obtains new employment that is expected to last 30 days or longer with higher gross wages. 	<p>All unduplicated W-2 cases that were referred to or transferred into a contract agency more than 180 days ago and an eligible EE was recorded on WPEH in CARES with an employment start date of more than 180 days from the referral or transfer date. Only EE's with a begin date of 1/1/08 or greater and entered within 90 days of the begin date of employment will be counted when calculating the credit.</p> <p>Individuals may only be counted in the Job Entry Rate (both less than and more than 180 days) once per calendar year and once per contract agency. If credit is given for an individual in the Job Entry Rate less than 180 days they will not be eligible for the Job Entry credit for more than 180 days.</p> <p><u>Note:</u> Cases are unduplicated by contract agency by calendar year by EE length (<=180 or >180 days from referral).</p> <p>The first report will be available March 2008 and then every 3 months after.</p>	<p><u>Amounts</u></p> <p>BOS Agencies – \$300</p> <p>CMA Agencies – \$300</p> <p>JDPA Agencies – \$300</p>

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Wage at Job Entry	Individuals who have an Entered Employment expected to last 30 days or longer that begins between January 1, 2008 and December 31, 2009 with starting wages equal to or greater than the average wage amount listed in the Required Performance Standard Information Map by contracted area as part of Appendix B-1.	<ul style="list-style-type: none"> • All participants with an eligible EE between January 1, 2008 and December 31, 2009 will be eligible. • Participants must have the pay code of HR indicating hourly wages on WPEH. • Credit will be given for each participant who has a starting wage equal to or greater than the average wage amount listed in the Required Performance Standard Information Map by contracted area as part of Appendix B-1. • Participants can only be counted once per calendar year. <p>1st report will be released March 2008 and then every three months.</p>	<u>Amounts</u> BOS Agencies – \$600 CMA Agencies – \$600 JDPA Agencies – \$600
Success of Job Skills Training	Success of Job Skills Training will be measured by the number of participants who successfully complete a Job Skills (JS) Training activity and record an entered employment during the training or within 90 days of completion of the Job Skills Training activity.	<ul style="list-style-type: none"> • All participants who have successfully completed a JS training and have a completion code of A or N on WPCH are eligible. • Training must end between January 1, 2008 and December 31, 2009. • Entered Employment information must be entered into CARES within 90 days of the begin date. • Only those that have met the first three steps and have an Entered Employment either during the training or within 90 days of the training successfully ending will be eligible for an incentive payment. 	<u>Amounts</u> BOS Agencies – \$500 CMA Agencies – NA JDPA Agencies – \$500

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Approval and Receipt of SSI or SSDI	All W-2 individuals after their W-2 begin date in a work program office or within 60 days of W-2 ending, begin receiving SSI or SSDI.	<p>Any individual who is receiving services from the SSI/SSDI agency, BOS agency or CMA and is approved and receives SSI/SSDI within 60 days of the W-2 end date on WPWW as documented through the SSA data exchange on ANBR.</p> <p><u>Note:</u> In Milwaukee the CMA that was the referral agency to the SSI/SSDI agency will receive the CMA referring agency rate. If the participant was not receiving services from the SSI/SSDI agency in Milwaukee the CMA will receive the full incentive payment, i.e. \$1150.00.</p> <p>Reports will be run quarterly throughout the contract.</p>	<p><u>Amounts</u></p> <p>BOS Agencies – \$800</p> <p>CMA rate as referring agency to SSI/SSDI agency – \$250</p> <p>CMA rate when case was only served by the CMA until the receipt of SSI/SSDI – \$1150</p> <p>JDPA Agencies – NA</p>