

**APPENDIX C  
INCENTIVE INFORMATION MAP FOR 2006-2009**

**Wisconsin Works (W-2) and Related Programs Contract  
For the period January 1, 2006 through December 31, 2009**

**INCENTIVE EARNINGS FOR THE 2006-2009 W-2 AND RELATED PROGRAMS CONTRACT**

The incentive measures have been established as an alternate way to reimburse twenty percent (20%) of services and service-related administrative expenses based on successful outcomes for the participants the agency serves.

The incentive earnings are reserved for large W-2 Contract Agencies whose Community Service Jobs (CSJ) caseload reaches fifty (50) or more for the most recent three (3) consecutive months for which data is available prior to the start of the Contract Period and each calendar year thereafter during the Contract Period. This includes Case Management Agencies (CMA), Job Development Placement Agencies (JDPA), and Balance of State (BOS) agencies.

Job Entry Rate and Employment Retention and Stabilization reports will be done as Quarterly Point in Time reports. Approval and Receipt of SSI or SSDI Reports will be done as Quarterly Contract to Date reports.

Incentive Earnings will be transferred to the Agency's W-2 and Related Programs Contract on a quarterly basis throughout the contract period.

The attached chart shows the four outcomes that will be measured for incentive earnings. Specific outcomes include:

- Job Entry Rate Equal to or Less than 180 Days;
- Job Entry Rate More than 180 Days;
- Employment Retention and Stabilization; and
- Approval and Receipt of SSI/SSDI

The twenty percent (20%) is contract funding allocated to the non-reimbursable contract codes for Administration and Services. This funding is transferred to the reimbursable contract codes for administration and services as outcomes are met.

Because incentive earnings are based on successful outcomes per participant there is no adjustment process, one case credit or zero case credit. Agencies will receive payment for each participant that meets the program outcomes as described in the information map up to their maximum allocation.

Note: The Department reserves the right to prospectively revise the outcome types or earning amounts at any time during the contract.

April 23, 2007

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INDICATOR	DEFINITION	SELECTION CRITERIA	APPLICABLE	INCENTIVE AMOUNT
<p>Job Entry Rate Equal to or Less than 180 Days</p>	<p>An individual served by the agency for which an eligible Entered Employment (EE) placement is recorded on WPEH in the Client Assistance for Reemployment and Economic Support (CARES) system.</p> <p>Success is measured by each FSET or W-2 individual who obtains an EE equal to or less than 180 days after the work program (WP) referral or transfer date, whose employment is expected to last 30 days or more, and who meets the following EE definition:</p> <ol style="list-style-type: none"> <li>1. an individual who is unemployed and, after referral or transfer to the work program subsystem in CARES, obtains unsubsidized employment that is expected to last 30 days or longer or;</li> <li>2. an individual who is employed in unsubsidized employment and, after referral or transfer to the work program subsystem in CARES, obtains new employment that is expected to last 30 days or longer with higher gross wages.</li> </ol>	<p>All unduplicated FSET and W-2 cases that were referred to or transferred into a contract agency within the last 180 days and an eligible EE was recorded on WPEH in CARES with an employment start date equal to or less than 180 days from the referral or transfer date. Only EE's with a begin date of 1/1/06 or greater and entered within 90 days of the begin date of employment will be counted when calculating the credit.</p> <p>Individuals may only be counted in the Job Entry Rate (both less than and more than 180 days) once per calendar year and once per contract agency. If credit is given for an individual in the Job Entry Less than 180 Days they will not be eligible for the Job Entry credit for more than 180 days.</p> <p>Note: Cases are unduplicated by contract agency by calendar year by EE length (&lt;=180 or &gt;180 days from referral).</p> <p>Detailed report with new criteria will be available April 2007 and will be retroactive.</p>	<p>CMA – Y JDPA – Y BOS - Y</p>	<p>2006-2007 amounts:</p> <p>CMA = \$350.00 JDPA = \$350.00 BOS = \$350.00</p>

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<p>Job Entry Rate More than 180 Days</p>	<p>An individual served by the agency for which an eligible Entered Employment (EE) placement is recorded on WPEH in the Client Assistance for Reemployment and Economic Support (CARES) system.</p> <p>Success is measured by each FSET or W-2 individual who obtains an EE more than 180 days after the work program (WP) referral or transfer date, whose employment is expected to last 30 days or more and who meets the following EE definition:</p> <ol style="list-style-type: none"> <li>1. an individual who is unemployed and, after referral or transfer to the work program subsystem in CARES, obtains unsubsidized employment that is expected to last 30 days or longer or;</li> <li>2. an individual who is employed in unsubsidized employment and, after referral or transfer to the work program subsystem in CARES, obtains new employment that is expected to last 30 days or longer with higher gross wages</li> </ol>	<p>All unduplicated FSET and W-2 cases that were referred to or transferred into a contract agency more than 180 days ago and an eligible EE was recorded on WPEH in CARES with an employment start date of more than 180 days from the referral or transfer date. Only EE's with a begin date of 1/1/06 or greater and entered within 90 days of the begin date of employment will be counted when calculating the credit.</p> <p>Individuals may only be counted in the Job Entry Rate (both less than and more than 180 days) once per calendar year and once per contract agency. If credit is given for an individual in the Job Entry Rate less than 180 days they will not be eligible for the Job Entry credit for more than 180 days.</p> <p>Note: Cases are unduplicated by contract agency by calendar year by EE length (&lt;=180 or &gt;180 days from referral).</p> <p>Detailed report with new criteria will be available April 2007 and will be retroactive.</p>	<p>CMA – Y JDPA – Y BOS - Y</p>	<p>2006-2007 amounts:</p> <p>CMA = \$200.00 JDPA = \$200.00 BOS = \$200.00</p>

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Workforce Retention and Stabilization	Individuals who had an EE expected to last 30 days or longer between the 4 <sup>th</sup> quarter of 2005 and the 4 <sup>th</sup> quarter of 2009 and the Unemployment Insurance (UI) wages for the two (2) quarters following the quarter of the EE were equal to or greater than the target of \$5,928.	<p>All participants with an eligible EE between October 1, 2005 and December 31, 2006 who have wages in the two quarters following the quarter of the EE totaling \$5,928.</p> <p>The JDPA's will obtain credit for retention for 4<sup>th</sup> quarter 2005 EE's entered timely by the corresponding CMA that meet the following criteria:</p> <ul style="list-style-type: none"> <li>• W-2 case was subsequently referred to and enrolled in JDPA services by 3/1/2006 and</li> <li>• The wages in the two quarters following the entered employment total \$5,928.</li> </ul> <p>All participants with an eligible EE after January 1, 2007 who have wages in the two quarters following the quarter of the EE totaling \$6,760.</p> <p>The JDPA's will obtain credit for retention for all corresponding CMA EE's with a begin date between 1/1/06 and 12/31/07 that meet the following criteria.</p> <ul style="list-style-type: none"> <li>• The W-2 case is subsequently referred and enrolled in the JDPA agency within 30 days of the EE and</li> <li>• The wages in the 2 quarters following the EE meet or exceed the benchmark.</li> </ul> <p>Participants can only be counted once per calendar year.</p> <p>1<sup>st</sup> report will be released December 2006 and then every three months beginning February 2007.</p> <p>A preliminary report will be generated 3 quarters following the EE's.</p>	CMA – Y JDPA – Y BOS - Y	<p>2006-2007 amounts:</p> <p>CMA = \$500.00 JDPA = \$600.00 BOS = \$600.00</p>

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<p>Approval and Receipt of SSI or SSDI</p>	<p>All W-2 individuals after their W-2 begin date in a work program office or within 60 days of W-2 ending, begin receiving SSI or SSDI.</p>	<p>Any individual who is receiving services from the SSI/SSDI agency, BOS agency or CMA and is approved and receives SSI/SSDI within 60 days of the W-2 end date on WPWW as documented through the SSA data exchange on ANBR.</p> <p>Note: In Milwaukee the CMA that was the referral agency to the SSI/SSDI agency will receive the CMA referring agency rate. If the participant was not receiving services from the SSI/SSDI agency in Milwaukee the CMA will receive the full incentive payment, i.e. \$1150.00.</p> <p>Reports will be run quarterly through out the contract.</p>	<p>CMA – Y JDPA – N BOS - Y</p>	<p>2006-2007 amounts:</p> <p>CMA rate as referring agency to SSI/SSDI agency = \$250.00</p> <p>CMA rate when case was only served by the CMA until the receipt of SSI/SSDI = \$1150.00</p> <p>BOS = \$800.00</p>
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